

For Immediate Release

IWDC Sets All-Time March Monthly Record!

Indianapolis, IN – April 17, 2017 – IWDC Member Companies' spend through their co-op exceeded \$19 million in March, smashing their prior record by over \$800,000.

“We actually almost broke our highest monthly record set back in May of 2014,” stated Frank Kasnick, President & CEO. “This is a testament to the strength and resilience of the independents in our welding & gas industry, and reflects the strong support from our Vendor partners.”

In May, IWDC will bring together its Members and Vendor partners for their annual Sales & Purchasing convention taking place in Las Vegas, Nevada. “These are exciting times,” stated Keith Werkley, Director of Marketing & Vendor Management. “We have the momentum of a strong start and with our May convention and coinciding May opening of our second Distribution Center in Reno-Sparks, Nevada - sky is the limit!”

The IWDC is a cooperative, formed in 1994, which leverages the strengths of its independent welding distributor Members across North America. IWDC Member companies collectively represent over \$2.2B in sales, serving a wide range of industries. The common denominator is that these industries look to them for industrial, specialty, and medical gases as well as related equipment, welding hardgoods, and consumables. End-use customers served by IWDC Members benefit from having the unparalleled expertise of a local Member distributor who has access to national-scale purchasing and marketing programs. You can learn more about IWDC at www.iwdc.coop.



Independent. Cooperative.

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