

For Immediate Release

IWDC Sets All-Time Monthly Record!

Indianapolis, IN – July 12, 2017 – IWDC Member Companies' spend through their co-op exceeded \$21 million in June, smashing May of 2014 record by over \$1.7 million.

“We’ve actually never broken through \$20 million in any month, so this is quite a milestone,” stated Frank Kasnick, President & CEO. “This is a testament to the strength and resilience of the independents in our welding & gas industry, and reflects the strong support from our Vendor partners.”

“This comes on the heels of an all-time record March,” declared Keith Werkley, Director of Marketing & Vendor Management. “We had a terrific Sales & Purchasing Convention at the end of May, and together with June’s record, we have a strong first half to build upon!”

The IWDC is a cooperative, formed in 1994, which leverages the strengths of its independent welding distributor Members across North America. IWDC Member companies collectively represent over \$2.2B in sales, serving a wide range of industries. The common denominator is that these industries look to them for industrial, specialty, and medical gases as well as related equipment, welding hardgoods, and consumables. End-use customers served by IWDC Members benefit from having the unparalleled expertise of a local Member distributor who has access to national-scale purchasing and marketing programs. You can learn more about IWDC at www.iwdc.coop.



Independent. Cooperative.

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